# The gender equality outcomes of national bargaining under neoliberal convergence:

A longitudinal analysis of Belgium (1973- 2018)

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Gender equality, representation and employment

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## Gender equality bargaining in coordinated IR

Dickens 2000, Rubery & Fagan 1995, Hernes 1987, Appelt 1993

# Advantages of centralized collective bargaining

- wage compression & minimum labour standards raise relative pay of women
- women's enhanced access to welfare state services & benefits

## No automatic relation between GE and centralized IR

- Centralized consensus can exclude women's interests
- Pay equality may conflict with macro-economic goals
- Institutionalization of gender pay differentials

# State retains key role in gender equality outcomes



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## Political economy and neoliberal transformation of IR

Baccaro & Howell 2011, 2017; Howell 2016, Meardi 2018

# Under European market integration and globalization

- Increasing convergence towards a neoliberal model
- Reduced equality potential of national IR systems
- Still some scope for institutions to limit inequality effects of crises

# Key role of the national state

- Mediates neoliberal pressures
- Spurred by supra-national institutions
  - EEC & EMU
  - Macro-economic policy of EC after 2008 economic and government budget crises

# Strong impact of **global** & **supra-national** factors

Reduced capacity of TU to negotiate egalitarian or redistributive agreements

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# Research question

How has **globalization** and **European market integration** affected the **gender equality** outcomes of the **labour market institutions** of a coordinated market economy?

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# The Belgian case

## Small, open coordinated market economy:

- Co-founder of EEC in 1957
- International trade: 169% of GDP
- Stock of inward FDI: 216 % of GDP (2014), 14<sup>th</sup> in the world

## Highly coordinated system of industrial relations:

- Collective bargaining coverage rate of 96%
- Automatic extension of collective agreements

#### **Gender indicators:**

- GPG: 8,5% (hourly wages, private & public sector)
- 63,6 % female employment (20-64 y.)
- Part-time work: 11% of men, 45% of women

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# Belgian institutions of social dialogue (private sector)

Economic level	Stakeholders	Institutions, bodies	Results
The economy as a whole	Employer confederations	Group of ten	Multi-industry
(synonyms; national or	(FEB, UCM, UNIZO,		agreements (since 1961)
intersectoral or multi-	BF), trade union	National Labour Council	Collective labour
industry)	confederations (FGTB,		agreements (since 1968)
	CSC, CGSLB) and	Central Economic	Opinions
	government	Council	
Sector (synonyms:	Groups of affiliated trade	Joint Committees	Sectoral collective labour
industry or industrial	unions and employer		agreements
sector)	organisations	Special Consultative	Opinions
		Committees	
Company	Trade union delegates	Works Councils	Company level collective
	and officials		labour agreements
		Committees for Safety,	Opinions
		Health and Well-Being	
		in the Workplace	

**Source:** Cassiers & Denayer (2010)

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# Women's representation in social dialogue:

27% women among negotiators of bi-annual agreements



Marie-Hélène Ska CSC



Marc Leemans ACV



Miranda Ulens ABVV



Robert Vertenueil FGTB



Mario Coppens CGSLB/ACLVB



Sonja De Becker Agrofront

# Groep van 10 Groupe des 10



Danny Van Assche UNIZO



Pieter Timmermans VBO-FEB



Bernard Gilliot VBO-FEB



Pierre-Frédéric Nyst UCM



#### SEIN Identity, Divers



## Case study methodology:

Longitudinal analysis of Belgian intersectoral agreements from 1973 to date

## Multiple data sources:

- Original texts of Intersectoral agreements
  - 1973-1976
  - **1**986-2018
- 17 in-depth expert interviews (TU, employers, state actors)
- Secondary documents (TU documents, policy analyses,...)
- Economic, labour market, public finance indicators

## **Analysis:**

- > Key gender equality provisions
- Negotiation process and core issues
- Macro-economic context
- > Political actors and state response

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#### Data:

# Bi-annual intersectoral agreements (IPA-AIP\*)

- Covers whole private sector (nearly 3 million workers)
- 'Gentlemen's agreement'
- Three kind of declarations (Ficher 2013):
  - Mutual engagements
  - Recommendations to the government
  - Framework for sectoral and company-level negotiations
- Proposal submitted for vote to rank-and-file (rejected in 2005 & 2011)
- Explicit solidarity objective
- Social peace
- Wide range of issues: wages & working time, employment, training, flexibility, innovation, WLB,...

IPA-AIP\*:interprofessioneel akkoord / accord interprofessionel





# Findings:

# Four periods with distinct gender equality outcomes

# First period: 1973-1976

- > Recognition of equal pay between men and women
- > Introduction of intersectoral minimum wage
- Paid maternity leave

**Context:** Last agreements of Fordist period Period of social unrest



Unsuccessful negotiations in 1977, 1979 Sectoral & company agreements continue



From 1981 to 1985: 'unilateral' government response to handle budget and unemployment crisis

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# **Second period: 1986-1996**

## **Gender equality outcomes:**

- Positive action for women's employment
- Flexible Childcare fund
- Minimum wage increase, paternal leave (3d), night work for women

## General context and negotiation outcomes:

- Free wage bargaining but appeal for wage moderation
- Employment fund for 'risk groups'



1996: Competitiveness law (wage norm)

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# **Third period: 1998-2008**

## **Gender equality outcomes:**

- Equal pay gender neutral function classifications
- "Time credit" career leave for better reconciliation (WLB)

# **General context of negotiations:**

- Indicative wage norm
- Labour shortages in some regions
- Political pressure on function classifications and working time reduction



Wage increases to reduce GPG not excluded from wage norm

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# **Fourth period: 2008 - 2017**

### **Context:**

- Banking crises, economic recession, Belgium in corrective arm
- Wage freeze, index jump, compulsory wage norm (2017)
- Gender pay gap law of 2012: compulsory procedure to revise sectoral function classifications

# > GPG law and the wage norm

- Administrative note during wage freeze (2013)
- Outcome last IPA 2017-2018: Silent on gender pay gap

# > Austerity and 'time credit' leave

- Gradually restricted to 'justified' care reasons (2012-2016)
- Increased allowance for single parents (2017)

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# Findings:

crisis

## Relation between gender outcomes and macro-economic situation

Inter- sectoral agreements	1973-1976	1987-1996	1999-2008	2009-2018
Gender equality outcomes	<ul> <li>Principle of equal pay</li> <li>Introduction of minimum wage</li> <li>Paid maternity leave</li> </ul>	<ul> <li>Minimum wage increase</li> <li>childcare infrastructure fund</li> <li>Positive action</li> <li>Paternity leave (3d)</li> </ul>	<ul> <li>Equal pay - function classification</li> <li>'Time credit' leave</li> <li>Paternity leave (10d)</li> </ul>	<ul> <li>Adaptation and restriction of career leave towards care</li> <li>Increased TC allocation for single</li> </ul>
Macro- economic indicators	<ul> <li>High inflation</li> <li>Growing unemployment</li> <li>Since 1960 (EEC): growing FDI</li> </ul>	<ul><li>Better economic conjuncture</li><li>High state budget debt/ GDP</li></ul>	Economic boom with labour scarcity in some regions	<ul><li>Banking and economic crisis</li><li>Recovery since 2016</li></ul>
Role of the state	From 1981: wage freeze, flexibility in working time, part-time work, career break system	<ul> <li>EMU convergence guidelines</li> <li>1989 and 1996 competitiveness law imposing wage moderation</li> </ul>	<ul> <li>Belgium enters         Euro-zone</li> <li>Negotiations on         reform of welfare         entitlements</li> </ul>	<ul> <li>Until 2014: Belgium in corrective arm of SGP pact</li> <li>Gender pay gap Law (2012)</li> <li>Wage freeze, strengthening of 1996 wage standard Law</li> </ul>

by state

#### Discussion

# Gender equality bargaining & outcomes:

- Fundamentally shaped by supranational factors
  - Impact of internat. economic conjuncture and econ. shocks
  - Gender only included in periods of economic upturn
  - Evolution of content of gender outcomes
- Shaped by broader context of social dialogue
  - Eg. (Un)employment, flexibility, wage norm...
- Role of the state in neoliberalisation
  - Contradictory and gendered: wage moderation & GPG
    - > Gender equality is relative, dependent on economic criteria
    - 'Feminist' political alliances (at EU and national level) not strong enough to put gender equality objectives on the same level as economic objectives

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## Conclusion

National and organizational factors not sufficient for explaining gender equality bargaining outcomes

- Macro-economic & European context
- Contradictory and changing roles of the state
  - > Equal pay & competitiveness
  - > State budget & welfare entitlements

#### Further research:

- Longitudinal perspective on sectoral & company-level negotiations
- Gender effects of concession bargaining during crises
- Gender equality in tripartite welfare state reform after crisis

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Suggestions?

... Thank you for listening

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